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THE AMERICAN

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WITH WHICH IS INCORPORATED

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Vol. XC, No. 25

NEW YORK, December 16, 1916

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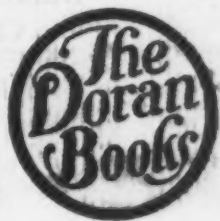
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THE CALL OF THE BELLS

PUBLISHED DECEMBER 5, 1916

"THE CALL OF THE BELLS," by Edmund Mitchell, is a great story written by a man who knows its subject matter from every angle, and has built about it pathos, sentiment and romance of a quality, character and eloquence seldom found in books.

From start to finish the story is red-blooded and virile, seizing the fiction reader's attention at the very outset and advancing stage by stage through situations of breathless interest to a climax of intense dramatic power.

The story deals with such vital national issues as the reconciliation of capital and labor, the regeneration of the idle rich, the reclamation of the hobo, the dignity of toil, the moral strength of temperance and the more equitable distribution of wealth, comfort and happiness—these are among the big themes woven into the warp and woof of a throbbing story of human passions and frailties, vices and virtues, aspiration, struggle, and achievement. And through all runs the golden thread of optimism—the triumph of love and brotherhood and mutual helpfulness.

Edmund Mitchell, author of about a dozen works of fiction, all well known on the other side of the Atlantic and hall-marked for German editions just before the war, qualified himself to write a real American novel by fourteen years of residence in the United States. Mr. Mitchell not only knows the United States from North to South and East to West, but he has been several times around the globe, studying as a newspaper and magazine writer the resources, industries and social conditions of the many lands he has visited, so that "The Call of the Bells" really reflects a life-time of close and wide observation.

Although produced in every way up to the standard of the costlier novel, its price has been kept to the nimble "democratic" dollar.

San Quentin, California, Oct. 29, 1916.

Mr. Edmund Mitchell, New York, N. Y.

Dear Sir:

I read in a copy of the *Sunset Magazine* a chapter of your story, "The Captain of His Soul." I am a prisoner here in San Quentin, and that chapter did me much good. I have had a desire to read the complete story, so I wrote Mr. Chas. K. Field, Editor of *Sunset*, and he gave me your address, stating that the story was soon to be published in book form. Would you kindly inform as to how I can secure a copy? Thanking you, I am,

Respectfully yours,

"The Call of the Bells," published December 5, 1916, was originally published as a serial, under the title of "The Captain of His Soul," in *The Sunset Magazine*, San Francisco, California.

Comments on some of Edmund Mitchell's previous books:

"Dramatic and strong, graphic and lifelike."—Bookman, London.

"The unfolding of the plot never flags, and the action is continually intensified until the final climax is reached."—St. James Gazette, London.

"Possesses that rare vein of romance without which a story can never really attract."—Scotsman, Edinburgh.

"The style is tense, vigorous, and picturesque; the reader is carried forward in a breathless rush through the pages."—Freeman's Journal, Dublin.

Cloth bound, gold stamped, 12mo, 422 pp., retail price one dollar.

MENZIES PUBLISHING COMPANY, INC.
175 FIFTH AVENUE, NEW YORK, N. Y.

The Publishers' Weekly

FOUNDED BY F. LEYPOLDT

December 16, 1916

The Editor is not responsible for the views expressed in contributed articles or communications. Publishers should send books promptly for weekly record and descriptive annotation, if possible, in advance of publication.

For subscription and advertising rates see first page of Classified Advertising.

"I hold every man a debtor to his profession, from the which, as men of course do seek to receive countenance and profit, so ought they of duty to endeavor themselves, by way of amends, to be a help and ornament thereunto."—BACON.

THE POSTMASTER-GENERAL'S RECOMMENDATIONS

THE Postmaster-General, reporting a surplus for each of the past four years except during the war depression of 1914-1915, which reaches for the year ending June 30, 1916, the substantial sum of \$5,200,000, emphasizes the sound principle that the Post Office Department is not to be developed as a money-making institution, but that its aim should be to lower postal charges and increase postal efficiency within the limits of actual income. He proposes, therefore, a one-cent rate, within the ounce, for local delivery letters, including those within rural free delivery routes, i. e., those in which no railway transportation is involved, and this step should gratify and for the time satisfy the advocates of a general one-cent letter rate. The recommendation which chiefly concerns the publishing trade is that for applying the present zone system to periodicals, with the present rate of one cent for the first three zones, and one cent additional for each zone further, up to six cents per pound for transcontinental periodical mail. But he makes no recommendation for abolishing the gratuitous delivery of county weekly periodicals within the county—an anachronism which the present administration should dare to cure.

Aside from the question of rates, the Postmaster-General asserts that the space system for railway mail pay, under the law of July 28, 1916, effective November 1, 1916, has proved the solution of this vexed problem, which the railroads do not seem to admit, and he holds that a reduction of the maximum rates under the law which the department applied in all cases, will be just. This ques-

tion of fact will be submitted for determination, as the law provides, to the Interstate Commerce Commission. He proposes the abolition of the pneumatic service, the Paris "blow post," in cities, and the substitution of an automobile service, except in certain sections of New York City where the street congestion is acute. The parcel post system, now conveying 1,001,000,000 parcels annually, offers, he believes, one remedy for the high cost of living; but something might have been said of endeavors to remedy the bad handling of parcel post matter, which has caused this to be known to some patrons as the "smash post." Other recommendations, of an administrative character, are, on the whole, sensible, and the Postmaster-General is to be congratulated on a satisfactory and gratifying report.

Within the first week of the Congress, bills official and unofficial were introduced in Congress covering these recommendations and many outside schemes, tho the one essential bill, that for postal reorganization and codification, which should be made a feature of the administration program, has not been re-introduced, rightly enough, in this short session. Unfortunately, in President Wilson's wholesome desire to accomplish results, the demoralizing and indefensible practice of including as "riders" in appropriation bills important legislation which requires full hearings and ample discussion, has become the rule rather than the exception. The proposed change in second-class rates was thus covered, but the Postmaster-General promptly acceded to the views of deputations of publishers of agricultural and other periodicals, that the increase in the cost of paper and other items makes this an inopportune time for a change, and has withdrawn the proposal from present consideration by the postal committees—a sensible course. Some change in second-class postage is quite sure to come; and possibly the zone system, modified on common-sense lines, and with an optional rate for speedy delivery, may, as we have before pointed out, be the solution. But any proposal of the sort should have ample hearings and full discussion in a long session of Congress, and the administration would do well to make the whole question of postal reorganization part of the program for the first long session of the new term. Whatever change may be made should be made at such time and with such notice as to permit periodical publishers to notify their subscribers in

the late summer or early autumn, when renewals are usually solicited, of any change in subscription rates which may be required.

If this course is taken, periodical publishers should be prepared on their part to treat the question in a frank and businesslike way. It would be well if their co-operation were insisted in advance by such conferences between the Post Office Department and publishing and other interests as were held at the New York Post Office when the law of 1879, the present basis of postal administration, was framed—a method pursued also with great success in the copyright conferences called by the librarian of Congress in New York and Washington, which resulted in the draft of the present copyright code. These conferences in both cases cleared the field for the consideration of the question to best advantage at joint sessions of the committees of both branches of Congress, and the precedent may be wisely followed now.

IN quoting from Copyright Office Rules and Regulations respecting "publication," in editorial discussion last week, we inadvertently used the early edition of the Regulations which has since been modified in this and in some other particulars. In regard to the question raised as to the definition of "publication," to which we referred in that editorial, the subject is covered in the last edition of the Copyright Office Rules and Regulations in Section 25, as follows: "Published works are such as are printed or otherwise produced and 'placed on sale, sold, or publicly distributed'"—thus quoting the law without further definition, and leaving the interpretation to the courts. As we have already indicated, publishers should be careful to keep on the safe side of possible court decisions in this matter.

A SURPRISING verdict to the amount of \$35,000 has been rendered against the publishers of "God's Man" in Magistrate Corrigan's libel suit as reported elsewhere—especially surprising in amount, in view of the lack of libelous intent or knowledge on the part of the publishers. Magistrate Corrigan is reported as saying that he did not care whether the verdict was for \$35,000 or 35 cents, but wanted only a vindication—which is right enough. The publishing trade will watch with sympathetic interest the progress of the appeal in view of the excessive damages.

ANNUAL REPORT OF THE POST OFFICE DEPARTMENT SHOWS SURPLUS

POSTMASTER-GENERAL BURLESON's annual report for the fiscal year ending June 30, 1916, just made public, shows that the Post Office Department has shared in the "good times" the country is experiencing. The \$11,333,308.97 deficit of the preceding year, due to the war, has been forgotten in this year's surplus of \$5,216,243.61—or between one and two millions more than the \$3,800,000 surplus of 1913 and the \$3,500,000 of 1914. That the Postal Service is now self-sustaining is evidenced by the net surplus of \$3,383,041.06 for the past four years—even after counting the \$11,333,308.97 deficit in the period of depression caused by the European War—a pleasant contrast to the deficits for the two preceding four year periods of \$48,739,639.34 and \$24,927,657.40, respectively. As to the general fitness of the Postal Service as reflected in its personnel, the Postmaster-General quotes "an official of the Treasury Department" as saying that "at no time in the past 25 years, during which I have been connected with the auditing department, has the standard of efficiency among postmasters been so high as at present."

The general progress of the past year includes the concluding of conventions with British Guiana and New Zealand for reciprocal domestic letter rates, the inauguration of parcel post with Argentina and the concluding of a convention with China (effective August, 1916) for the extension of parcel post to that country, and other lesser improvements in the foreign mail service. Notwithstanding the fact that parcel post with Austria, Hungary, Germany and the Netherlands has had to be discontinued, the weight of the parcel post mails despatched from this country during the year showed an increase of 87.25 per cent. over 1915, while that to Central and South American countries alone has increased 101.43 per cent. Among the improvements in the domestic service is a provision, embodied in the appropriation act for the fiscal year of 1917, for the necessary appropriation to indemnify partial as well as total losses on insured parcels—a much needed and altogether fair provision.

Perhaps the most notable single achievement of the year was the passage on July 28, 1916, of legislation authorizing the department to arrange for the transportation of parcel-post mail at rates of compensation to the railroad companies not exceeding the rates paid for the transportation of express matter. Carload and less than carload rates are, by the same act, made available to the department for the transportation of fourth-class matter. "The administration of this act," the report states, "may make it feasible to accord to the people more liberal rates and regulations for this class of mail." All of the Railway Mail Service which was deemed practicable and desirable was placed on the space basis, effective November 1, 1916. The rates provided

are the maximum authorized by the act. "However, these rates now in operation are excessive," according to the report, "but under the law the department will on January 1 next file with the Interstate Commerce Commission its comprehensive plan of service, which will embody a recommendation looking to a reduction of the rates, but at the same time assure to the railroads a just and adequate compensation for the service performed."

The report devotes considerable space to the consideration of the pneumatic tube service, 56½ miles of which has been put in use during the past ten years in New York, Brooklyn, Boston, Chicago, St. Louis and Philadelphia. With the growth of the parcel-post system, the advantages of the tubes in districts where traffic was not congested has steadily decreased, according to an extended report on the subject by a special committee, and the "excessive" cost of the tube service—\$17,000 per mile per annum—has become more and more of an extravagance with the growing duplication of these routes by motor trucks carrying parcel-post mail. "It is shown conclusively by the report referred to," the Postmaster-General says, "that in the major portion of this service the tubes offer but an unwieldy, unsatisfactory, and enormously expensive facility, which does not advance, but rather retards the handling of the mails. The department is extremely anxious to utilize any facility which will expedite the handling of the mails, but it never at any time has made a recommendation looking to the improvement of the postal service which it is more certain is just and meritorious than the proposed action with reference to this pneumatic-tube service." It is planned to continue this service only in New York City.

Another recommendation of the Postmaster-General which cannot but appeal to all who believe in the necessity for further and more careful tabulation of statistics as a basis for our administrative and legislative activities is that of the creation of a Division of Statistics and Postal Information. "This division is needed," he explains, "in order to bring about for the use of the department and Congress a proper classification and comparative correlation of data upon the operation of the several branches of the service now collected thru the several bureaus of the department."

During the year a revision of the Rural Mail Service, having for its object the correction of known gross extravagances, was conducted in 329 counties in 29 States, resulting in a reduction of \$1,359,162 in operating expenses. This reduction, together with that of \$654,280 made in like manner during the fiscal year 1915, aggregates \$2,013,442, and with such funds all applications for new service or extensions have been granted where the requirements have been met. The department has submitted an estimate of \$49,000,000 for the maintenance of the Rural Mail Service for the fiscal year 1918. This amount will be ample for all legitimate and defensible pur-

poses for this branch of the postal service. It provides for all current charges and for the establishment of at least 1000 new routes during the next fiscal year. It is \$4,000,000 less than the appropriation for 1917.

The continued growth of the Postal Savings System affords convincing evidence of the utility of this branch of the postal service. During the fiscal year just closed there was a gain of 77,523 in the number of depositors and \$20,335,177 in deposits. It has been a gratifying experience to watch the steady growth of postal-savings deposits. On March 1, 1913, there were approximately 310,000 depositors, with \$30,026,325 to their credit; on June 30, 1916, there were approximately 603,000 depositors, with \$86,019,885 to their credit.

The 4-pound limit of weight formerly applicable to mail of the first class was removed by the act of May 18, 1916, under which the limit of weight of such matter is made the same as that for matter of the fourth class.

Regarding second-class mail, the report says:

"Despite the material increase in the cost of print paper, mailings of newspapers and periodicals as second-class matter at the cent-a-pound rate and free of postage in the county of publication showed no sign of diminution during the fiscal year 1916. On the contrary, such mailings were greater than ever before, aggregating 1,202,470,676 pounds, an increase of 93,184,891 pounds, or 8.4 per cent., over those of the fiscal year 1915, the postage derived from such mailings amounting to \$11,383,530.02. As pointed out in previous reports, the cost of handling and transporting second-class matter is several times the revenue received therefrom, and as the volume of such matter is constantly increasing, the necessity of taking some step to readjust the rates thereon becomes more and more apparent.

"Now that Congress has provided a solution of the railway mail pay problem, if even a moderate step should be taken toward requiring those using the second-class mail privilege to pay a fair part of the cost of that service, it would then be possible to revise the rates on first-class mail and provide for penny drop-letter postage at all post offices, and it is earnestly recommended that this be done. In my last annual report reference was made to the report of the commission created in 1911 under a joint resolution of Congress to investigate the subject, which, after finding the cost of handling and transporting second-class matter to be several times the revenue therefrom, recommended that the postage rate thereon be increased from 1 cent a pound to 2 cents a pound, and attention was called to a further recommendation on the subject made by the department in January, 1914, in a letter addressed to the joint committee of Congress before which the question of proper rates of postage on second-class matter was then pending. In this letter it was recommended as the initial step in the direction of a readjustment of the postage rates on second-class matter on the basis of the cost of handling and

transporting it that the rate on publications issued less frequently than weekly and on weekly publications other than newspapers be increased from 1 cent a pound to 2 cents a pound, leaving for future determination an additional increase if same should be found necessary or desirable.

"As an alternative to this plan, it is recommended that a flat rate of 1 1/3 cents a pound on all second-class mail matter subject to the 1-cent-a-pound rate be considered, if such plan be regarded as more just and equitable. If neither one of these changes be adopted, and it is thought that there should be a distinction between advertising and other matter carried in any of such publications, it is then recommended that the rate of postage on publications entered as second-class matter issued less frequently than weekly, and on weekly publications other than newspapers, shall be 1 cent a pound or fraction thereof, except for such part of the publication as is composed of sheets devoted in whole or in part to advertising matter, the rates of postage upon which shall be the same as the rates which are applicable to third or fourth-class matter, respectively, for the matter as it would be classified under those classes. This would not change the rate on newspapers, and would continue the 1-cent-a-pound rate on all matter other than advertising contained in other periodicals, but would apply higher rates to advertising matter carried in periodicals other than newspapers. Such higher rates would conform to the rates on third-class matter where applicable and to the zone rates applicable to fourth-class matter in other cases. Such a plan makes a distinction between newspapers issued as frequently as once a week and other publications, which distinction appears to be in accord with the initial act of 1792, and, altho assimilating the advertising matter contained in other periodicals with its character under other classifications of third and fourth-class matter, it nevertheless would continue the low rate on all subject-matter other than advertising in such periodicals, in accordance with the policy expressed in the later enactments of Congress. As pointed out in the last three reports, until some such action shall be taken to properly readjust rates on second-class matter no serious consideration can be given to plans for revising and reducing rates on first-class mail.

"The amount of advertising and rate of compensation therefor which a publication can obtain depends primarily upon the extent of its circulation, and by reason of this all sorts of ways and means are used to get subscriptions. Some of these methods are not subject to criticism; others constitute a flagrant abuse of the second-class mail privilege. A few of the latter, such as the use of premiums or other extraneous inducements and the practice of allowing agents to retain the entire amount paid by the subscribers, were discussed in some detail in my last report. As a result of such methods, the circulation of many publications is inflated to an unreasonable extent and

out of all proportion to a circulation in response to a genuine public demand based on their merits. During the past year these abuses have been made the subject of careful inquiry, with a view to taking such corrective action as may be necessary to prevent them."

The Postmaster-General renews his recommendation that the telegraph and telephone systems of the country be taken over by the government and operated by the Post Office Department.

VERDICT FOR CORRIGAN IN "GOD'S MAN" SUIT

THE action for libel, brought by Magistrate Joseph E. Corrigan of New York against the Bobbs-Merrill Company of Indianapolis, which has been on trial for six days in the New York Supreme Court before Justice Goff, resulted on December 14 in a verdict by the jury for \$35,000 in favor of Magistrate Corrigan. The alleged libel was contained in the novel, "God's Man," by George Bronson-Howard, published in September, 1915, by the Bobbs-Merrill Company.

The defense made by the Bobbs-Merrill Company was that they were wholly innocent in the matter, because they supposed the novel to be entirely fictitious and had never heard of Magistrate Corrigan prior to the suit, the book having been accepted and prepared for publication in Indianapolis. This defense was declared insufficient to excuse the publishers except in mitigation of "smart money," or punitive damages.

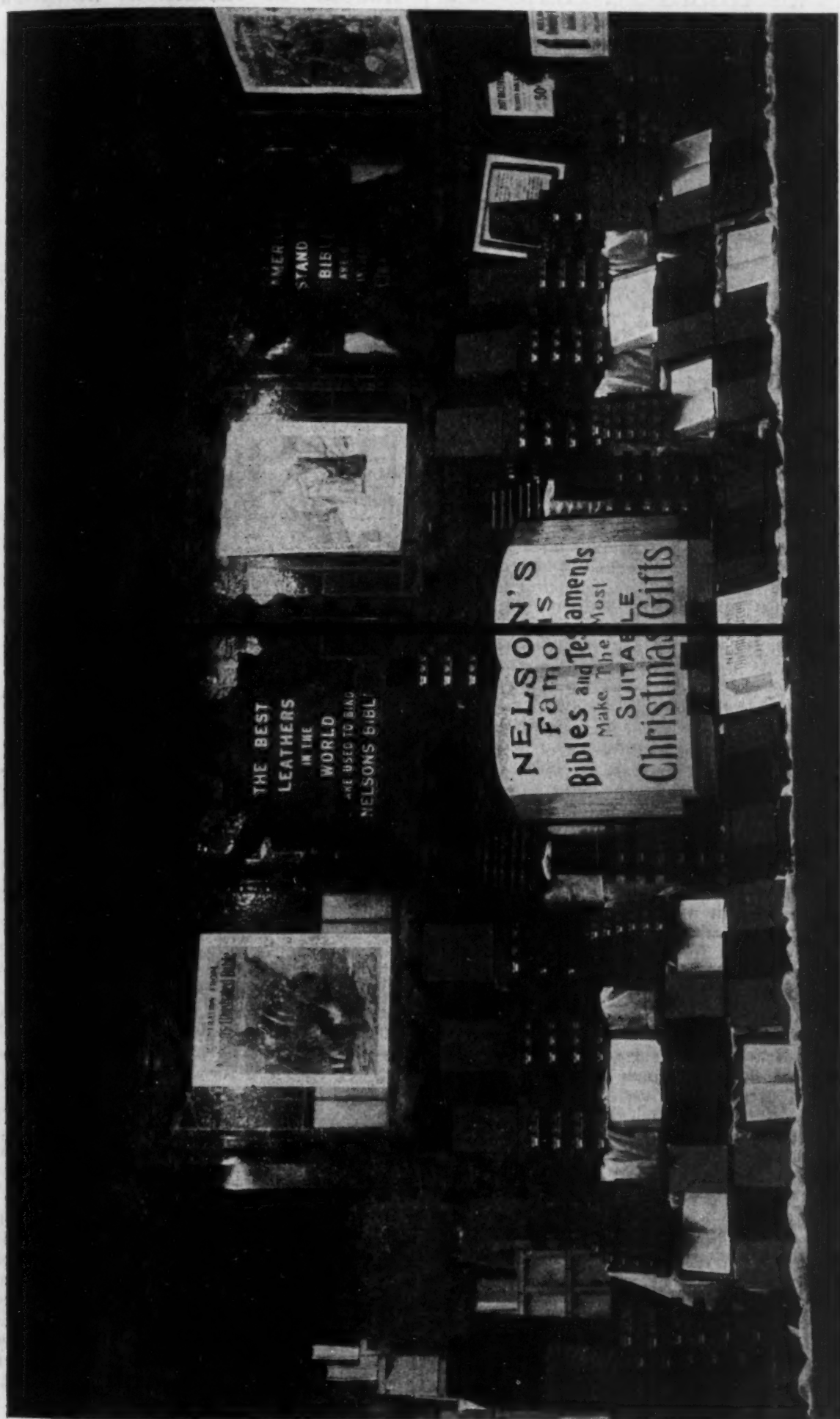
A chapter of the book purported to describe scenes in a magistrate's court, and it appeared upon the trial that Magistrate Corrigan had once held the author upon a criminal charge, this incident furnishing the inspiration for the libelous portion of the book. This fact was also unknown to the publishers prior to the suit.

Justice Goff stated the law to be that a publisher was responsible for whatever he published, whether in the form of fiction or otherwise, and whether ignorantly or innocently, if sensible persons who knew the plaintiff and the circumstances of his life in reading the book would recognize the plaintiff and believe that it referred to and was intended to designate him. Also, that the use of a name other than the plaintiff's in the book, as was the case in "God's Man," did not absolve the publisher from liability.

The verdict is the second largest rendered in a libel suit in New York in recent years, and an appeal will be taken at once to test Justice Goff's interpretation of the law.

Altho the author, Howard, was a party to the suit, no judgment was secured against him, as he had not been served with process because of his absence in California.

If you decide to accede to a customer's demand, do it with kind words and a smile. Don't spoil it all by having a grouch of your own."—Hodgkin: "Manual of Successful Storekeeping."



DISPLAY OF NELSON'S BIBLES BY AMERICAN BAPTIST PUBLICATION SOCIETY, PHILADELPHIA.

TRADE COMMISSION CONTINUES NEWS PRINT HEARING

A special supplemental hearing was held on Tuesday by the Federal Trade Commission in the news print paper investigation at which the Commission sought of producers and publishers suggestions for means whereby this commodity can be conserved to the best interests of the public. At the outset investigators for the Commission presented for the first time facts uncovered in their inquiry into news print prices. This information had to do with profits in the mills and in jobbing houses and with the question of supply and demand. Attorneys for the manufacturers objected to presentation of the figures without previous notice; they declared it was unfair to force them to answer the charges without preparation and asked a brief adjournment to permit a conference. The Commission instead proceeded with the hearing, permitting voluntary testimony by publishers.

The Commission stated that both Canadian and United States averages show no increase in the cost of paper manufacture in the first half of 1916 as compared with 1915. It is interesting to note in this connection that Canadian mills are manufacturing print paper at about \$4.50 a ton less than American mills. The cost of production for the first six months of 1916 in the United States was \$31.928 per ton, as compared with \$32.207 for 1915 and \$33.080 for 1914. The profits per net ton of news print were \$4.941 in 1914, \$5.597 in 1915 and \$6.746 for the first six months of 1916. Selling expenses in the first half of 1916 were lower than in 1915. The percentage of profit on investment, figured on book investment, increased from 5.92 per cent. in 1915 for nineteen companies, to 9.34 per cent. for fifteen companies in the first half of 1916. Rates of profit on the cost of investment would have been even higher could the figures have been obtained.

The Commission's statistics show a marked increase in both production and imports and the amounts available for domestic consumption. For the first six months of 1916 the latter figure stood at 876,691 tons. For the last half of 1915 it was 803,039 tons and the first half of the same year 749,320.

The statistics presented by the Commission showed briefly that market prices this year have increased to a much greater extent than contract prices, but constituted such a small proportion of the total deliveries of manufacturers that the net receipts per ton at mill showed only a small advance. Recent renewals of contracts have ranged from \$3 to \$3.50 f. o. b. mill and market prices have been reported as high as \$10 delivered.

The statistical data presented by the Commission concluded with a series of questions as to possible remedies:

"What measures can be adopted to bring about a more equitable distribution of paper among publishers?"

What measures can be adopted to prevent prices from rising to prohibitive levels?

Is co-operation between large publishers and manufacturers feasible?

Would an embargo on exports be advisable?

Would publishers profit in the long run by re-

RECORD OF AMERICAN BOOK PRO- DUCTION, AUGUST, 1916*

INTERNATIONAL CLASSIFICATION	New Publi- cations		By Origin			Total
	New Books	New Editions	American Authors	English and Other Foreign Authors		
				American Manufacture	Imported	
Philosophy.....	16	.....	12	.....	4	16
Religion, Theology.....	36	4	29	.....	11	40
Sociology, Economics.....	34	1	28	2	5	35
Law.....	24	6	30	.....	.....	30
Education.....	10	.....	9	.....	1	10
Philology.....	8	3	7	.....	4	11
Science.....	29	5	27	.....	7	34
Applied Science, Engin'g....	24	7	26	.....	5	31
Medicine, Hygiene.....	26	7	29	.....	4	33
Agriculture.....	35	.....	34	.....	1	35
Domestic Economy.....	19	3	20	.....	2	22
Business.....	11	1	11	.....	1	12
Fine Arts.....	8	.....	6	.....	2	8
Music.....	3	.....	3	.....	.....	3
Games, Amusements.....	5	.....	5	.....	.....	5
General Literature, Essays....	17	2	10	2	7	19
Poetry and Drama.....	27	5	26	.....	6	32
Fiction.....	31	15	37	4	5	46
Juvenile Books.....	33	19	43	1	3	52
History.....	41	2	26	1	16	43
Geography, Travel.....	15	1	10	1	5	16
Biography, Genealogy.....	15	.....	12	.....	3	15
General Works, Miscel.....	3	1	4	.....	.....	4
Total.....	470	82	449	11	22	552

*These figures include pamphlets, of which 94 were recorded in August. In August, 1915, 441 new books and 155 new editions were recorded.

fraining from entering into contracts covering a long period of time at a fixed price?

Can small publishers profit by adopting the plan of co-operative buying?

At the conclusion of the hearing the manufacturers proposed to meet a committee of the National Newspaper Publishers Association to work out, for the Commission's approval, a plan for an equitable distribution of the stocks of print paper. Chairman Hurley of the Commission asked the publishers, manufacturers and jobbers to hold separate meetings Friday to frame their plans and appoint committees to meet with the Commission Saturday.

Senator Curtis introduced a bill into Congress this week designed to prevent unfair discrimination in the sale of print paper. The bill, which has been referred to the Committee on the Judiciary, proposes that it shall be unlawful to sell to large consumers at a better price or on more advantageous terms than to the small consumer or to enter into a contract of sale for future output with a large consumer and refuse to do so with purchasers of smaller quantities, neither of these prohibitions to prevent, however, discrimination in price due to difference of grade or quality or to difference in the cost of selling or transportation.

A bill designed to place a two-years' embargo on all exports of news print was introduced on December 6 by Representative Campbell, of Kansas, and referred to the Commerce Committee. Penalties ranging from fines of \$100 to \$20,000 and imprisonment of not more than ten years would be provided by the measure.

LIBRARY OF CONGRESS TO EXPEDITE IMPORTATION OF GERMAN AND AUSTRIAN BOOKS AND PERIODICALS

The following word is being sent out to libraries and all importers of books by the Librarian of Congress regarding its plans to facilitate the importation of books and periodicals from Germany and Austria:

Conferences recently held and representations submitted render probable a more rapid and effective treatment of the shipments thru Rotterdam and of the material now detained there. The details of this procedure, when definite, will be communicated to you by the special committee of the A. L. A. of which Dr. Frank P. Hill is Chairman.

An incident of it will be the presence in, or convenient to, Rotterdam of a representative of the Library of Congress who will lend his good offices in securing prompt inspection of the material and in reporting difficulties connected with any particular shipment.

To enable him to act effectively he should have information as precise as possible: 1. As to the contents of any shipment now detained, at Rotterdam—or elsewhere. 2. As to the probable or possible contents of any shipment that may pass thru Rotterdam during the next few months.

This information is indicated in: 1. The applications for permits that you have submitted, the material covered by which has not yet passed the Atlantic. 2. The orders you have placed which may result in later applications within, say, the next six months.

The representative is to sail January 6th. It is important that he should receive and digest this information before his departure. Certain of the particulars will be useful in conferences at London which he will visit *en route*. Will you therefore send me *at once* copies. 1. Of all such applications and of all such outstanding orders, and *hereafter*

2. An extra copy for this purpose of all applications submitted.

The *formal* part of the application need not be given. But in case it is not, the lists should be accompanied by a letter stating: 1. The dealer with whom the order is placed. 2. The consignee: *i. e.*, the actual address on the case or package. 3. The forwarding agent at Rotterdam. 4. The date of the application, if one has been submitted, or the date of the order, if placed.

BEST SELLING BOOKS

ACCORDING to the *Bookman's* lists, the six books (fiction) which have sold best in the order of demand during November were:

	POINTS
1. When a Man's a Man. Wright. (Book Supply Co.) \$1.35.....	306
2. The World for Sale. Parker. (Harper.) \$1.35	173
3. Mr. Britling Sees It Through. Wells. (Macmillan.) \$1.50	172
4. The Rising Tide. Deland. (Harper.) \$1.35	110
5. Wonderful Year. Locke. (Lane.) \$1.40	109
6. Just David. Porter. (Houghton Mifflin.) \$1.25	62

The best selling non-fiction was:

A Diplomat's Wife in Mexico. Edith O'Shaughnessy. (Harper.)	
Eat and Grow Thin. Vance Thompson. (Dutton.)	
Tramping Through Mexico, Guatemala and Honduras. Harry A. Franck. (Century.)	
The First Hundred Thousand. Ian Hay. (Houghton Mifflin.)	
England's Effort. Mrs. Humphry Ward. (Scribner.)	
The Wrack of the Storm. Maurice Maeterlinck. (Dodd, Mead.)	
The Advance of the English Novel. William Lyon Phelps. (Dodd, Mead.)	
Elements of the Great War. Second Phase. Hilaire Belloc. (Hearst's.)	
My Home in the Field of Honour. Frances Wilson Huard. (Doran.)	
Kitchener's Mob. James Norman Hall. (Houghton Mifflin.)	
How to Live. I. Fisher and E. L. Fisk. (Funk & Wagnalls.)	
A Hilltop on the Marne. Mildred Aldrich. (Houghton Mifflin.)	

According to the PUBLISHERS' WEEKLY consensus, the best-selling books (fiction) were:

1. When a Man's a Man. Wright. (Book Supply Co.)	206
2. Mr. Britling Sees It Through. Wells. (Macmillan.)	122
3. The World for Sale. Parker. (Harper.)	108
4. The Wonderful Year. Locke. (Lane.)	86
5. The Rising Tide. Deland. (Harper.)	67
6. Mary 'Gusta. Lincoln. (Appleton.)	49
7. Just David. Porter. (Houghton Mifflin.)	42
8. Georgina of the Rainbows. Johnston. (Britton.)	38

	POINTS
9. The Heart of Rachael. Norris. (Doubleday, Page.)	37
10. Rainbow's End. Beach. (Harper.)..	33
11. Seventeen. Tarkington. (Harper.)..	27
12. Lady Connie. Ward. (Hearst's.)..	20
13. Tish. Rinehart. (Houghton Mifflin.)	19
14. From the Houselop. McCutcheon. (Dodd, Mead)	18
15. Kingdom of the Blind. Oppenheim. (Little, Brown.)	17
16. Big Timber. Sinclair. (Little, Brown.)	15
17. Penrod and Sam. Tarkington. (Doubleday, Page.)	14
18. The Brook Kerith. Moore. (Mac- millan.)	13
19. Enoch Crane. Smith. (Scribner.)..	12
20. Prudence Says So. Hueston. (Bobbs- Merrill.)	12

BOOK-TRADE ASSOCIATIONS

PITTSBURGH BOOKSELLERS AND STATIONERS ASSOCIATION RE-ELECTS OFFICERS

At the annual election, held Tuesday evening, December 5th, all of the officers of the Pittsburgh Booksellers and Stationers Association were re-elected as follows: Geo. H. Alexander, president (Geo. H. Alexander & Co.); E. L. Stevenson, vice-president (Stevenson & Foster Co.); John A. Brown, treasurer (J. R. Weldin Co.); J. Albert Cooper, recording secretary (Wm. G. Johnston Co.); Chas. H. Clough, corresponding secretary (Wm. G. Johnston Co.).

The annual dinner will take place Tuesday evening, January 30th, the speaker of the evening being Rev. Lucius H. Bugbee, Pastor of Christ M. E. Church.

BROTHERHOOD OF COMMERCIAL TRAVELERS ELECT OFFICERS

THE annual business meeting of the Brotherhood of Commercial Travelers was held at the Waldorf-Astoria, Wednesday, December 6th, at which the following officers were elected for the ensuing year: C. C. Schepmoes, president; Chas. E. Graham, vice-president; John Hovendon, secretary and treasurer. It was decided to hold the annual banquet in the State Apartment at the Waldorf-Astoria on Thursday, December 28th, at 7 p.m. sharp.

OBITUARY NOTES

J. W. COMYNS CARR, critic and dramatist, died in London on December 13. He was the author of many successful comedies and melodramas, among them, "Called Back," with the author of the novel, Hugh Conway, in 1884; "Dark Days," with Conway, in 1885; "King Arthur" in 1895, "Boys Together," with Haddon Chambers, in 1896; "Madame Sans-Gene," for Henry Irving in 1897, "The Beauty Stone," with Arthur W. Pinero, in 1900, "Faust," with Stephen Phillips, in 1908, and "Oliver Twist," in 1905.

PIERRE-PAUL LEROY-BEAULIEU, famous as an economist, an officer of the Legion of Honor, and a member of the Institute, died in Paris on December 10 in his 74th year. He con-

Sir Roger de Coverley

The Coverley Christmas Giving

My friend Sir Roger has commissioned me to select gifts for the various friends whom he wishes to remember.

It is a task that I do not covet, but it has been made slightly less difficult by his decision to give only books. In fact, I am far less anxious regarding the whole matter since I have learned of a book to send the widow, whose name he has carved on the bark of several trees in the estate. As her name headed the list with which he supplied me, I knew how great importance he attached to her gift and I have therefore selected for her one of the most beautiful volumes I have ever had the good fortune to hold in my hand—a Life of Pontormo, who is ranked with Michelangelo and Leonardo. The illustrations are a marvel and very numerous, which should certainly endear the volume to the lady.

The chaplain's name stood next upon the list, and for him I have purchased two books: "A Voice from the Crowd," by George Wharton Pepper, which will tell him much that it will be useful for him to know, in a way which he will enjoy; and "Society and Prisons," by Thomas Mott Osborne, the best book on a subject in which he is much interested.

For Will Honeycomb, who is ever at the theatre, I chose "Pepys on the Restoration Stage," which should divert him pleasantly.

The present interest in poetry moved me to purchase three volumes for John Matthews' daughters, who have now grown to be extremely gracious. For the oldest, who is a great admirer of the recent work of Frost and Masters, I selected the new book of a less known but to my mind more able poet, Frederick E. Pierce. The second daughter is to receive a book combining originality of thought with originality of expression, "The Testament of William Windune, and Other Poems." And for the youngest, who is endowed with a great spirit of adventure, I have selected a poem of ancient Tartary and Cathay, "The Great White Wall." It is illustrated with delightful warriors and fair ladies.

There still remain several on Sir Roger's list for whom I must choose, but thus far his account stands:

Pontormo	Clapp	\$7.50
A Voice from Crowd	Pepper	1.50
Society and Prisons	Osborne	1.35
Pepys on Restoration Stage	McAfee	3.00
Jordan Farms	Pierce	1.00
Windune Testament	Wallis	1.00
Great White Wall	Benét	1.00

\$16.35

Or, reckoned in pounds, it reads £3, 7s. 5d.

As the publishers tell me it is their custom at Christmas to wrap the books in tissue and mail them free of charge, I do not see how I could have spared him greater pains or expense.

YALE UNIVERSITY PRESS

209 Elm Street
New Haven, Conn.

280 Madison Avenue
New York City

AN UNUSUAL PIECE OF CHRISTMAS BOOK "COPY" IN THE "NEW REPUBLIC." THE ORIGINAL OCCUPIED AN ENTIRE COLUMN AND WAS ENLIVENED BY A SMALL CUT.

tributed widely to French periodicals and founded *l'Economiste Français* in 1873. From its establishment M. Leroy-Beaulieu occupied the chair of financial science at the Ecole Libre des Sciences Politiques, and he was professor of political science at the College de

France from 1880 and a member of many learned societies. He was the author of a score of books on political and economic subjects, several of which were crowned by the Academy of Moral and Political Science and two of which, "Collectivism" and the "Awakening of the East," have been published in translation in this country.

PERIODICAL NOTES

The Soil, "a monthly magazine of art," published at 489 Fifth Avenue, New York, makes its bow to the public with the December number. "Art" to it seems to consist of everything from Cezanne to a photograph of a steam hammer, from Gertrude Stein to a description of a "wild west" show. R. J. Coady is art editor, and Enrique Cross literary editor. Subscription is \$2.50 a year.

TWO ARTICLES in the December *Bookman* that are of especial interest to the trade are Edna Kenton's delightful survey of "The Old Time 'Books for Children,'" which discusses such old juvenile afflictions as "Maria Cheeseman," "Cats and Dogs," "Whiter Than Snow," "The Fairchild Family" and "Emily, a Moral Tale," and William Trowbridge Larned's article on "Some American Illustrators of Today."

LITERARY AND TRADE NOTES

NELSON'S *New Century* Library has been made net by the publishers.

DISPATCHES from Paris state that the conference of technical experts of the Entente nations scheduled for this week plans to consider uniform legislation not only regarding trade-marks and patents but also literary and artistic creations in enemy countries as well.

OWING TO THE constant advance in the cost of manufacture, the Houghton Mifflin Company has been compelled to increase the prices of some of its educational books. These prices will go into effect on the first of January, 1917, and will be embodied in a revised price list which will be mailed later.

RECENT MACMILLAN PRICE increases affect all volumes in the *Bohn Libraries*, Hobson's "Work and Wealth," Hodgson's "How to Identify Old China," Palmer's "Comedy of Manners," Ward's "English Poets," White's "Practical Designing," and "Witt's "How to Look at Pictures."

THOSE WHO would understand the Belgian deportations will be interested in "The Deportation of Women and Girls from Lille." The book contains the original German proclamations, the "placards of terror," the protests of the local French authorities, and, finally, private letters describing the grim operations themselves. Doran is the publisher.

MR. A. KNECHT is in this country as a representative of the French government to keep France in touch with what has been published and what is being published about France in this country. Publishers with books about France on their lists are asked to get in touch with Mr. Knecht at the Hotel Vanderbilt, New York City.

THE STRATFORD Co., of Boston, organized for the purpose of publishing the best in literature and especially translations of the most significant contemporary foreign books, will publish on December 20 a translation of a four-act drama of the Russian Revolution by Sergi Stepniak. Stepniak, a leading writer of the Revolutionary period and an associate of Prince Kropotkin, who has written an introduction to this book.

THE PROPOSAL of an economic war after the war waged by the Allies against the Central Powers by means of discriminative tariffs is sharply attacked by J. A. Hobson, author of "The Industrial System," etc., in his volume, "The New Protectionism," published by the Putnams. The author presents his subject in a series of interesting and organically related chapters entitled: The revival of protectionism, Defence and opulence, The tangles of a tariff, Protection no defence, Navigation laws, How to meet trade aggression, The case of agriculture, Free trade as a policy, The open door.

ONE OF THE BOOKS of the late fall which should certainly be brought to the attention of Santa Claus is "The Russian School of Painting" translated from the Russian of Alexandre Benois by Abraham Yarmolinsky, with an introduction by Christian Brinton. There is little in this field in English, and America has comparatively few Russian paintings. The illustrations, therefore, are of great importance. The book is printed on deckle-edged water-marked paper, bound in a striking blue and orange cover by Lanceray, himself a noted Russian artist, and boxed. The thirty-two full page plates are printed in duo-tone ink on dull coated paper. A. A. Knopf is the publisher.

BUSINESS NOTES

NEW YORK CITY.—Robert J. Shores removed his publishing business on December 15 from 1961 Broadway to 225 Fifth Avenue.

RICHMOND, VA.—"The Serendipity Shop," conducted by Mrs. Margaret Dashiell, has opened at 117 N. Adams St. to deal in American and foreign books and periodicals, old and rare books, historic photographs and silhouettes, engravings, paintings and rare music. The name of the shop is taken from Walpole's definition of "Serendipity" as "the art of finding out things, books, prints, lost poets and cryptic and obscure authors."

AUCTION SALES

DEC. 18 AT 2:30 P. M. (One session.) Catalog: Books, prints, autographs and maps relating to New York City, colored plate books, costume, general Americana and books on various subjects. (No. 34; 341 lots.)—Walpole.

DEC. 19 AT 2:30 P. M. (One session.) Catalog: Miscellaneous books, the works of popular authors in fiction, history, poetry and miscellaneous literature, early American imprints, American history, Indian tracts by the Seneca Mission Press, and medical and surgical text books. (No. 1182; 454 lots.)—Henkels.

Weekly Record of New Publications

The entry is transcribed from title page when the book is sent by publisher for record. Books received, unless of minor importance, are given descriptive annotation. Prices are added except when not supplied by publisher or obtainable only on specific request. The abbreviations are usually self-explanatory. c. indicates that the book is copyrighted; if the copyright date differs from the imprint date, the year of copyright is added. Where not specified the binding is cloth.

A colon after initial designates the most usual name, as: A: Augustus; B: Benjamin; C: Charles; D: David; E: Edward; F: Frederick; G: George; H: Henry; I: Isaac; J: John; L: Louis; N: Nicholas; P: Peter; R: Richard; S: Samuel; T: Thomas; W: William.

Sizes are indicated as follows: F. (folio: over 30 centimeters high); Q. (4to: under 30 cm.); O. (8vo: 25 cm.); D. (12mo: 20 cm.); S. (16mo: 17½ cm.); T. (24mo: 15 cm.); Tt. (32mo: 12½ cm.); Ff. (48mo: 10 cm.); Sq., obl. nar., designate square, oblong, narrow. For books not received sizes are given in Roman numerals, 4°, 8°, etc.

Alas! I am a Prussian; the soliloquy of a German in America. N. Y., J. A. J. Tibbals [73 Pearl St.] c. 44 p. S bds. 60 c. n.

American Political Science Assn. Committee of Instruction. The teaching of government. N. Y., Macmillan. 14+280 p. 12° \$1.10 n.

Anderson, Isabel [Mrs. Larz Anderson]. The spell of the (Hawaiian Islands and the Philippines; being an account of the historical and political conditions of our Pacific possessions, together with descriptions of the natural charm and beauty of the countries and the strange and interesting customs of their peoples. Bost., Page Co. c. 9+373 p. il. pls. (part col.) pors. fold. col. maps O (Spell ser.) \$2.50 n. bxd.

Emphasizes the charm and the great variety these islands provide, in giving information interesting in view of the question whether the United States should keep its Pacific holdings.

Archbold, Maurice J. A laboratory course of practical electricity. N. Y., Macmillan. 10+211 p. diagrs. O pap. \$1.10 n.

Arrowood, Milton W. Refrigeration; a practical treatise on the production of low temperatures as applied to the manufacture of ice and to the design and operation of cold storage plants. Chic., Am. Technical Soc. c. 272 p. pls. (1 double) plans diagrs. 12° \$1.50

Earlier edition pub. by American School of Correspondence, Chicago, 1913.

Askew, Alice, and Askew, Claude, Arth. Cary. The stricken land; Serbia as we saw it. N. Y., Dodd, Mead. 362 p. il. pls. por. O \$3 n.

What authors saw of the suffering of Serbia in 1915.

Beals, C: E., jr. Passaconaway in the White Mountains; il. from photographs. Bost., Badger. c. 343 p. pls. D \$1.50 n.

Account of the New Hampshire Indians and description of the mountain scenery in that part of the country.

Belloc, Hilaire i. e. Joseph Hilaire Pierre. Verses; with an introd. by Joyce Kilmer. N. Y., L. J. Gomme. c. 91 p. D bds. \$1.25 n.

Benét, W: Rose. The great white wall; a poem; il. by Douglas Duer. New Haven, Ct., Yale Univ. c. 53 p. O bds. \$1 n.

Benois, Alexander. The Russian school of painting; with an introd. by Christian Brinton; with 32 plates. N. Y., A. A. Knopf. c. 19+17—199 p. pls. Q bds. \$4 n. bxd.

Interesting and concise survey of the entire field, by a Russian, who as an artist and critic has spent much time in Western Europe, and is thus enabled

to give his subject a true perspective. Reproductions correspond to the study in its description of Russian painting from classical times to the present day.

Booty, C. E. Nothing but a soldier boy; and other poems. Bost. [Badger] c. 32 p. D \$1 n.

Bradley, W: Aspenwall. French etchers of the Second Empire. Bost., Houghton Mifflin. c. '11-'16 15+104 p. il. pls. O \$1.50 n.

Deals with a group of French graphic artists, mainly etchers, viewed against the background of French life and letters under the Second Empire.

Brockman, W: Everett. History of the Hume, Kennedy and Brockman families; in three parts. Wash., D. C. [C. H. Potter & Co., 431 Eleventh St., N. W.] c. 272 p. pls. pors. facsm. coats of arms 8° \$4

Brown, W: Adams, D.D. Is Christianity practicable?; lectures delivered in Japan. N. Y., Scribner. c. 6+246 p. D \$1.25 n.

Lecturer from Union Theological Seminary discusses the need for Christianity in the modern world. *Contents:* The world crisis as challenge and as opportunity; The Christian interpretation of history; The Christian programme for humanity; The duty for to-morrow; What the church can do.

Browne, Frances. Granny's wonderful chair, and its tales of fairy times. [New ed.]; introduced and il. by Katharine Pyle. N. Y., Dutton. c. 211 p. col. pls. sq. O \$2.50 n.

Brownson, Earl Leo. La Venus de la Habana. Bost., Badger. c. 79 p. D \$1 n.

Burgess, J: W: America's relation to the great war. Chic., McClurg. c. 209 p. D \$1 n.

Holds that we have not been neutral because we have given invaluable aid to one of the belligerents in the European War. Asks, whether we have taken the right track, and if the triumph of this belligerent will contribute to our own legitimate interests and the welfare of the world in times of peace?

Cadby, Carine. The dolls' day; il. with 29 photographs by Will Cadby. N. Y., Dutton. 8+103 p. pls. D \$1 n.

Story of three dolls who become alive for one day. With photographs of the dolls themselves and the live animals they meet.

Cady, Mary R., and Dewey, Julia M. Picture stories from the great artists. New ed. N. Y., Macmillan. 128 p. il. 12° 40 c. n.

California and the opening of the gateway between the Atlantic and the Pacific. San Francisco, Elder. c. 6+34 p. D 75 c. n.

Campbell, Rev. Reginald J: A spiritual pilgrimage. N. Y., Appleton. c. 8+300 p. D \$2 n.

Religious autobiography of the author's years as Nonconformist (Congregationalist) minister in England, his work at the City Temple, London, and the steps that led to his ordination as a priest of the Church of England.

- Chatterbox** for 1916; founded by J. Erskine Clarke. Bost. [Page Co.] c. 412 p. il. col. pls. figs. O bds. \$1.25
- Chrestien de Troyes.** The knight of the lion; tr. and adapted by Annette B. Hopkins. N. Y., Macmillan. 10+152 p. 12° (Every-child's ser.) 40 c. n.
- Cincinnati Milling Machine Co.** A treatise on milling and milling machines. Cin. [The author] c. 409 p. il. tabs. diagrs. 8° \$1.50
- Clark, Keith.** The spell of Scotland. Bost., Page Co. c. 345 p. (3½ p. bibl.) il. pls. (part col.) pors. fold. col. map O (Spell ser.) \$2.50 n. bxd.
- Reconstructs the heroic and romantic history of Scotland in describing very fully her highlands and lowlands, cities, castles and coasts.
- Claudy, Carl Harry.** Tell-me-why stories about great discoveries; il. in col. by T: Wrenn. N. Y., R. M. McBride & Co. c. 258 p. pls. O \$1.50 n.
- Tells story of how glass, boats, telescopes, printing, weaving, paper and many other useful things came to be.
- Cousins, Fk., and Riley, Phil M.** Wood-carver of Salem: Samuel McIntire. Limited ed. Bost., Little, Brown. c. 168+20 p. il. 8° \$7.50 n. bxd.
- Daughters of the American Revolution.** Index of the Rolls of honor (ancestor's index) in the Lineage books of the society, vols. 1 to 40. Pittsburgh, Pa., Pierpont, Siviter & Co. [119 Shady Ave.] c. 424 p. 8° \$5
- Davis, J. Merle.** Davis: soldier-missionary; a biography of Rev. Jerome D. Davis, Lieut.-Colonel of Volunteers and for thirty-nine years a missionary of the American Bd. of Commissioners for Foreign Missions in Japan. Bost., Pilgrim. c. 347 p. il. pls. pors. D \$1.50 n.
- Story of Dr. Davis's part in the Civil War is taken from diaries and letters and is rich in details concerning life in the army, with some accounts of battles. After the war, he went to Japan and became a leader in missionary work, one of the first professors in the Doshisha school.
- De Benneville, Ja. S.** Oguri Hangwan Ichidaiki; tales of the samurai; being the story of the lives, the adventures and the misadventures of the Hangwan Dai Kojiro Sukeshige and Terute-Hime, his wife. Phil., P. Reilly. 486 p. col. il. 8° \$2.75 n.
- Saito Musashi-Bo Benkei; tales of the wars of the Gempei; being the story of the lives and adventures of Iyo-no-Kami Minamoto Kuro Yoshitsune and Saito Musashi-bo Benkei, the warrior monk. 2 v. Phil., P. Reilly. col. il. 8° \$4 n.
- Dostoevskii, Fedor Mikhailovich.** Works. 7 v. N. Y., Macmillan. 12° leath. ea. \$2 n.
- Dostoevskaya, L. F.** The emigrant. N. Y., Brentano's. 320 p. 12° \$1.35 n.
- Eberlein, Harold Donaldson, and McClure, Abbot.** The practical book of early American arts and crafts; with 232 il., the drawings by Abbot McClure. Phil., Lippincott. c. 3+339 p. pls. col. front. O \$6 n. bxd.
- Arranged and illustrated in the same interesting and useful manner as the authors' "Practical book of period furniture," published last year. Represents wide and original research in the crafts, whether the medium was silver, glass, wood, iron, pewter, or paint. Includes a list of some five hundred old silver-smiths with their places of work and whenever possible their trade-marks; also one not so extensive, of pewterers. Does not neglect the domestic arts of embroidery, quilting and lace-making.
- Edwards, G: Wharton.** Vanished towers and chimes of Flanders; pictured by [the author]. Phil., Penn Pub. c. 211 p. col. pls. Q \$5 n. bxd.
- The war has swept away in Belgium historical buildings that cannot be replaced. Author has pictured and described here the most important of these in Louvain, Malines, Ypres, Douai, Nieupoort, etc., and included notes on their music.
- Elkin, R. H.** Little people; rhymes; il. [in col.] by H. Willebeek Le Mair. Phil., McKay. no paging sq. O \$1.25 n.
- Espinosa, Aurelio Macedonio.** Elementary Spanish reader; with practical exercises for conversation. Bost., B. H. Sanborn & Co. c. 9+208 p. il. pors. maps 12° (Hispanic ser.) 90 c.
- Euwer, Anthony.** Christopher Cricket on cats. New ed. N. Y., J. B. Pond. 64 p. il. 12° 75 c.
- Evening Mail, New York.** The gravest 366 days; editorials. N. Y., The author [25 City Hall Pl.] c. 622 p. O \$1.60 n.
- Fetter, Fk. Alb.** Manual of references and exercises in economics for use with v. 1, Economic principles. N. Y., Century Co. c. 7+46 p. D pap. 25 c. n.
- Fine, Nathaniel Morris.** Outlines of three years English literature for reviews. [N. Y., Schoen Pr., 13 Vandewater St.] c. 109 p. 8° 75 c.
- Flexner, Anne Laziere Crawford [Mrs. Abraham Flexner].** The marriage game; a comedy in three acts. N. Y., Huebsch. c. '13-'16 174 p. D bds. \$1 n.
- Foley, Ja. W:** The voices of song; a book of poems. N. Y., Dutton. c. 181 p. por. D \$1.50 n.
- Forbes-Lindsay, C: Harcourt Ainslie.** Practical pointers; various phases of field work discussed in a manner designed to afford aid and suggestion to the man with the rate book. N. Y., Spectator Co. c. 8+116 p. 12° \$1.50
- Fortescue, J: W:** The three pearls. N. Y., Macmillan. 8+247 p. il. 12° \$1.25 n.
- Fowler, H: Thatcher.** The origin and growth of the Hebrew religion. Chic., Univ. of Chic. 16+190 p. 8° \$1 n.
- Frees, Harry Whittier.** The sandman: his animal stories; with 32 il. from life photographs taken by the author. Bost., Page Co. c. 273 p. D \$1.50
- About puppies and kittens and how they played together and things like that.
- García Gutiérrez, Antonio.** El trovador; ed. with introd., notes and vocabulary; by Harold T. Davis, and Fernando C. Tamayo. Colorado Springs, Colo., Apex Bk. Co. c. 208 p. por. 12° 60 c.
- Garrard, C: C.** Electric switch and controlling gear; a handbook on the design, manufacture and use of switchgear and switchboards in central stations, factories

- and mines; 433 il., 8 appendices and full index. N. Y., Van Nostrand. c. 656 p. fold. plan figs. tabs. O (Electrician ser.) \$6 n.
- Gear, Harry Barnes, and Williams, Paul Fs.** Electric central station distribution systems; their design and construction. 2d ed., thoroughly rev. and enl., 187 illustrations. N. Y., Van Nostrand. c. '11-'16 7+457 p. il. figs. tabs. charts O \$3.50 n.
- Getchell, Marg. C.** The cloud bird; il. by Edith Ballinger Price. Worcester, Mass., Davis Press. c. 78 p. col. front. sq. O bds. \$1
Short stories for children.
- Glaspell, Susan.** Trifles. N. Y., F. Shay [17 W. 8th St.] c. 25 p. D (Plays of the Washington Sq. Players) pap. 35 c.
- Gordon, Hampden, and Tindall, M. G.** Our hospital Anzac British Canadian; pictures by Joyce Dennys. N. Y., J. Lane. no paging col. il. O bds. \$1 n.
A B C in rhyme, with humorous pictures of the Red Cross.
- Gowen, Herb. H.; D.D.** Sonnets for the Sundays of the church year. Milwaukee, Young Churchman. c. 55 p. D pap. 50 c.
- Grim, Ja. S.** Elementary agriculture. Bost., Allyn & Bacon. c. 16+490 p. (bibls.) il. 12° \$1.25
- Guth, W. Westley, comp. and ed.** College hymns and songs; [and Responsive readings; from the American standard ed. of the revised version of the Bible]. N. Y., Century Co. c. 40+158+72 p. O \$1 n.
- Harvey, G. C.** Famous four-footed friends. N. Y., R. M. McBride & Co. c. 180 p. il. pls. O \$1.50 n.
Combines with the stories of great men's horses and dogs, something about the owners of these animals. For children from 7 to 12.
- Hay, J.** The complete poetical works of John Hay; including many poems now first collected; with an introd. by Clarence L. Hay. Bost., Houghton Mifflin. c. 13+271 p. por. 8° \$5 n.
- Hearn, Lafcadio.** Appreciations of poetry; selected and ed., with an introd. by J. Erskine. N. Y., Dodd, Mead. c. 14+408 p. O \$3.50 n.
Criticism of English masterpieces of literature including works of Tennyson, Rossetti, Swinburne, Charles Kingsley, William Morris. Studies were given as lectures by author to his Japanese pupils, at the University of Tokyo.
- Herbert, T. E.** Telegraphy. 3d ed. N. Y., Macmillan. 20+964 p. il. 12° \$3.50 n.
- Kaye-Smith, Sheila.** Sussex gorse; the story of a fight. N. Y., A. A. Knopf. 462 p. D \$1.50 n.
The life of Reuben Blackfield is identical with the common called Boarzell where naught but gorse can live. Narrative opens in a riot, for the Enclosures Act is in force and the squire is seizing the people's land. Reuben determines to be a landowner, and his ambition brings tragedy to his whole family: a brother is struck while Reuben is blowing up trees, and haunts his life as an idiot; his six sons, lacking the money the land takes, leave him; one of his daughters marries a hated rival, one seeking love, ends on the streets. Thus he loses all else in order to keep the one thing his grim heart was set on seventy years before.
- Kempf, Rev. Constantine.** The holiness of the church in the nineteenth century; saintly men and women of our own time; from the German by Fs. Breymann. N. Y., Benziger. c. 415 p. front. O \$1.75 n.
Written to prove that the Roman Catholic Church of our time is as prolific of saints as in the ages past. Reviews briefly the lives of those bishops, priests, nuns, and laymen, whose beatification has been already finished or is in actual progress.
- Kilmer, Joyce.** The circus; and other essays. N. Y., L. J. Gomme. c. 79 p. S bds. \$1 n.
Breezy little essays, several of which appeared in the *New York Times Magazine*.
- Kraemer, H.** Applied and economic botany; especially adapted for the use of students in technical schools, agricultural, pharmaceutical and medical colleges; and also as a book of reference for chemists, food analysts and students engaged in the morphological and physiological study of plants; il. with 424 pls., comprising about 2000 figures. 2d ed. Phil., The author [145 N. 10th St.] c. 8+822 p. 2 col. pls. 8° \$6
- Lamb, Arth. Becket.** Laboratory manual of general chemistry; with exercises in the preparation of inorganic substances. Cambridge, Mass., Harvard Univ. c. 6+166 p. il. diagrs. Q \$1.45 n.
By assistant professor of chemistry and director of the chemical laboratory, Harvard University.
- Lange, Dietrich.** The lure of the Black Hills; il. by W. L. Howes. Bost., Lothrop, L. & S. c. 267 p. pls. D \$1 n.
Story of Indians and white boys in which no Indians are killed. A trading party starts to search for gold, and while no fortune is found, the description of the journey is full of the great outdoors.
- Langner, Lawrence.** Another way out; a play in one act. N. Y., F. Shay. c. 36 p. D (Plays of the Washington Sq. Players) pap. 35 c.
- Law, Ernest Philip Alphonse.** England's first great war minister. N. Y., Macmillan. 18+251 p. 8° \$2.50 n.
- Lawrence, D. Herb.** The Prussian officer; and other stories. N. Y., Huebsch. 310 p. D \$1.50 n.
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- Mann, Thomas.** Royal highness; tr. by A. Cecil Curtis. [N. Y., A. A. Knopf.] 9+362 p. D \$1.50 n.
Story of the court of a Grand Duke, long before the war, and of the intimate life of the younger son, who is born with a withered hand. Klaus Heinrich develops into a youth of remarkable charm and attraction but the internal affairs of his Duchy are in a wretched condition. He finally restores his country's fortunes by marrying the daughter of an American millionaire who has been living in one of the ducal castles.
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Spoon River anthology. N. Y., Macmillan. 22+310 p. il. 12° leath. \$2.50 n.
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- National cyclopedia of American biography.** v. 15. N. Y., J. T. White & Co., 70 Fifth Ave. c. 750 p. il. pors. 8° \$10 n. bxd.
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- New international encyclopedia.** 2d ed. In 24 v. v. 21, Shiloh-Tarsus; v. 22, Tartaglia-Valiant; v. 23, Valjean-Zyrians; v. 24, Courses of reading and study. N. Y., Dodd, Mead. ea. \$5 n.; hf. leath. \$7 n.; leath. \$9 n.
- O'Neill, Eug. G.** Before breakfast; a play in one act. N. Y., F. Shay. c. 19 p. D pap. 25 c.
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- introd. by Thdr. Roosevelt. N. Y., Macmillan. c. '01-'16 16+443 p. pls. pors. D \$2.25 n.
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- Rolt-Wheeler, Fs. W., ed.** The university faculties' home-course. In 10 v. N. Y., A. W. Swain Co. [129 W. 29th St.] c. il. pls. pors. maps diagrs. 12° hf. leath. \$7.50
Pub. in 1909 by Current Literature Publishing Co., under title: The science-history of the universe.
- Royce, Josiah.** The hope of the great community. N. Y., Macmillan. c. 9+136 p. D \$1 n.
Essays on topics suggested by the war. Includes an autobiographical section in which Dr. Royce writes of the determining factors of his life. This, and the fact that the book was in press at the time of his death, make the work seem a memorial volume.
- Royden, A. Maude.** Downward paths. N. Y., Macmillan. 14+188 p. 12° \$1 n.
- Russell, G: W: [A. E., pseud.]** The national being; some thoughts on an Irish polity. N. Y., Macmillan. 6+176 p. 12° \$1.35 n.
- Saunders, C: Fs.** Finding the worth while in California. N. Y., R. M. McBride & Co. c. 229 p. il. pls. maps S \$1 n.
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- Scollard, Clinton.** Ballads: patriotic and romantic. N. Y., L. J. Gomme. c. 9+182 p. D \$1.50 n.
- Scott, W: Rufus.** The itching palm; a study of the habit of tipping in America. Phil., Penn Pub. c. 174 p. S 50 c. n.
Against the custom as a flunkysm unworthy of a democracy like America.
- Seeger, Alan.** Poems; with an introd. by W: Archer. N. Y., Scribner. c. 46+174 p. D \$1.25 n.
Collected poems of the young American who was killed fighting in the French Foreign Legion. Includes, of course, the well-known ones written from the trenches: "Champagne, 1915," and "I have a rendezvous with Death."
- Service, Rob. W:** Rhymes of a rolling stone. De luxe ed. N. Y., Dodd, Mead. c. 178 p. il. pls. 8° \$3.50 n. bxd.
- Shackleton, Rob.** The book of Boston; il. by R. L. Boyer. Phil., Penn Pub. c. 332 p. col. front. pls. O \$2 n.
Interpretation of Boston. Discusses history of the city, its institutions, literary traditions, landmarks, its people, character, ideals and culture.
- Smith, Harriet Lummis [Mrs. W: M. Smith].** Peggy Raymond's school days; or, old girls and new; il. by Weston Taylor. Bost., Page Co. c. 313 p. pls. D (Friendly Terrace ser.) \$1.50
- Spectator Co., New York.** Fire prevention and protection; a compilation of insurance regulations covering modern restrictions on hazards and suggested improvements in building construction and fire prevention and extinguishment. 3d ed., completely rev. by A. C. Hutson. N. Y., Spectator Co. c. 7+778 p. il. diagrs. 12° \$4.25
- Stephens, Winifred, ed.** The soul of Russia. N. Y., Macmillan. 18+307 p. il. 8° \$3.50 n.
- Stevens, W: Oliver.** The boy's book of famous warships; il. by J. D. Whiting. N. Y., R. M. McBride & Co. c. 7+236 p. col. pls. O \$1.60 n.
Brisk account of important fighting ships, their engagements and commanders, which forms a panorama of naval warfare from the Vikings to the adventurous Emden.
- Stillwell, Marg. Bingham.** The heritage of the modern printer. N. Y., N. Y. Pub. Lib. 15 p. il. 8° pap. 5 c. n.
- Street, G: Edm.** George Edmund Street; unpublished notes and reprinted papers; with an essay by Georgiana Goddard King. [N. Y., Putnam.] c. 345 p. il. pls. col. front. por. O (Hispanic Society of America-pubs.) \$2.25 n.
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- White, C: Ross.** Poems primal. Portland, Me., Seavey Co. [24 Exchange St.] c. 138 p. 12° \$1.50
- White, G: Frederic.** A laboratory and classroom guide to qualitative chemical analysis. N. Y., Van Nostrand. c. 5+171 p. tabs. D \$1.25 n.
- Wild animal stamp primer; il. by photographs taken in New York Zoological Park, by Elwin R. Sanborn.** N. Y., N. Y. Zoological Park. c. 93 p. col. stamps in pocket sq. D 85 c.
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- Wildenbruch, Ernst i. e. Adam Ernst von.** The witchsong (Das hexenlied); English version by Carter S. Cole. N. Y. [C. S. Cole, 122 W. 73d St.] c. 16 p. D 50 c. n.
- Yeomans, Alfr. B., ed.** City residential land development; studies in planning. Chic., Univ. of Chic. 8+138 p. il. pls. 8° (City Club of Chicago pubs.) \$3 n.

The Publishers' Weekly

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One year, postage prepaid in the United States, \$5.00; foreign, \$6.00.

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In answering, please state edition, condition and price, including postage or express charges. Houses that will deal exclusively on a cash-on-delivery basis should put [Cash] after their firm name. The appearance of advertisements in this column, or elsewhere in the WEEKLY does not furnish a guarantee of credit. While it endeavors to safeguard its columns by withholding the privileges of advertising should occasion arise, booksellers should take usual precautions in extending credit.

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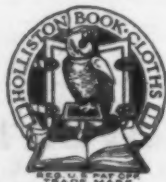
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 Clark's People's Commentary on the New Testament, 9 vols.
 Hall and Williams Debate, second-hand.

John R. Anderson Co., 31 W. 15th St., New York.
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Antiquarian Book Store, 26 E. Van Buren St., Chicago.
 Irving's Mahomet, Geoffrey Crayon ed.
 I. L. T. no. 114—Poultry.
 Book of Knowledge.

Antique Book Store, 435 Superior St., Toledo, O.
 Journeys in Bookland, 10 or 11 vols.
 S. S. Lesson Notes, 1873.

Associated Students' Store, Berkeley, Cal.
 U. S. Experiment Station Records, Dept. of Agric.

William M. Bains, 1213-15 Market St., Philadelphia.
 Brochure Series, 1895-1903, or later, one each.

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Lists for insertion in this section should be typewritten, and the titles correctly given. As we do not undertake to edit the lists the onus rests with the advertiser.

THE PUBLISHERS' WEEKLY.

G. A. Baker & Co., 120 East 59th St., New York.
 Parkman, Pioneers of France, 1865.
 Parkman, Struggle for a Continent, 1902.
 Parkman, Life of, by Farnham, 1900.
 Boynton, History of Navy in Civil War, vol. 2, 1867.
 Forbes, Notes on Ships of the Past.
 Preble, History of Steam Navigation.
 Morrison, American Steam Navigation.
 Hall, American Navigation.
 Hall, Ship Building Industry of United States.
 Very, Armour for Naval Use.
 Very, Navies of the World.
 Bullock, Secret Service of Confederate States.
 Gasparin, America Before Europe.

Baptist Book Concern, 650 S. Fourth St., Louisville, Ky.

Life of Brainard, Jonathan Edwards.
 Mosheim's Church History.
 Marguerithe and Waldemar, Conway.
 Americans of Gentle Birth and Their Ancestors, 2 vols.
 Fenwick Colony, Thomas Shourds.
 Rise and Progress of Virginia Baptists.
 Psychology, Advanced Course, William James, 2 vols.

N. J. Bartlett & Co., 28 Cornhill, Boston, Mass.
 Hudson's Journalism in United States.
 The Rasp, pub. Mt. Service School.
 Christina Rossetti, Prince's Progress, 1866.
 Pasture's Unlucky Family.

A. A. Beauchamp, Winchester, Mass.
 Dryden, Complete Works, 1-vol. ed.
 Things that are Usually Wrong, Sweet.
 American Families of Royal Descent.
 Science and Health, 1875, 1st ed.
 Science and Health, 3d ed.
 Science and Health, odd vols. of 3d ed.

Henry H. Beidleman, 74 Cortlandt St., New York.
 Century Library of Music, 20 vols., cloth.

Frank Bender, 128 Fourth Ave., New York.
 Fuerstwangler, Grickische Vasemalerei, Bruckman, 1900.
 Wiegand and Schraeder, Priene.
 Memoirs of Richelieu.
 Crooks, Wm., Principles of Dyeing and Calico Printing, Longmans, 1874.
 Hutton, Course in Mathematics.
 Davies and Peck, Mathematical Dictionary.

P. Blakiston's Son & Co., 1012 Walnut St., Philadelphia.

Harris, Principles and Practice of Dentistry, Lindsay & Blakiston, 1845.

Brentano's, Fifth Ave. and 27th St., New York.

Eder's Handbuch der Photographie.
 Andresen's Das Latent Lichtbild.
 Any other book on photography in German.
 Marion Sims' Story of My Life.
 Poe's Tales, vol. 1, 20th Century ed., red buckram.
 Transactions in Hearts, Edgar Saltus.
 Eden, Edgar Saltus.
 Truth About Tristram Varick, Saltus.
 Galton Natural Inheritance, Saltus.
 Dust of the Road, Patterson.
 Fortunata, Patterson.
 Mike Fletcher, George Moore.
 Toby, Credo Harris.
 Treatment of Art in Drapery, Rhead.
 Village of Vagabonds, F. B. Smith.
 Complete Kano Jiu Jitsu, Hancock.
 Escoffier's Guide to Modern Cookery.
 Quatrains of Abu 'l-'Ala ul-Ma'arri.
 Dogs of All Nations, Count de Bylandt, 2 vols.
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 Flight of the Dragon, Binyon.
 The Britons, Sommerville Series, a Rhymed History of England.
 Lotus Club Speeches.
 The Fruits of Philosophy, Knowlton.
 The Child's World in Pictures, Von Wyks.
 Book dealing with the Channel Islands.
 Lotus Land, Ponting.
 Up Through Childhood, Habbell.
 The Sunday School of Today, Smith.
 The Pettison Towns, Hill.
 Laing's Human Origins.
 Moon Madness, Gourand.
 Spanish Holiday, Marriott.
 Busch's Bismarck, Macmillan, 1898.
 Gorgeous Isle, Atherton.
 The Mountain Pony, Allen Tapper True.
 Report of the Kootenai Indians of Southeastern British Columbia, A. F. Chamberlain.
 Seven Splendid Sinners.
 Manors of Virginia, Sales.
 Farley's Three Rivers.
 Science and Health, Mrs. Eddy, 1893 ed.
 Life of Mary Baker Eddy, Milmine.
 Innocencia, Tounay, English trans.
 The Pony Express, Vesscher.
 Ramuntcho, Loti.
 Filigree Ball, Green.
 Sarah De Beranger, Jean Ingelow.
 Man Visible and Invisible, Leadbeater.
 Old English Sheep Dog, Aubrey Hopwood.

Bridgman's Book Shop, 108 Main St., Northampton, Mass.

R. C. Chapin, Standard of Living Among Working Men's Families.
 James Dyke Campbell, Samuel Taylor Coleridge, 1894.

The Brooklyn Museum, Eastern Parkway, Brooklyn, N. Y.

Street, G. E., Brick and Marble in the Middle Ages, 1874.

E. D. Brooks, 89 Tenth St. S., Minneapolis, Minn.
 Theological Essays, DeQuincy.
 Harriet Preston, Troubadours and Trouveres New and Old.
 O. Henry, 1st eds.
 Turgenyev, Scribner ed.

BOOKS WANTED—Continued.

Brown Book Shop, 110 N. Carroll St., Madison, Wis.
 Hermon, Hellerism.
 Blity, Fifty Years in the Magic Circle.
 Burlingham, Tricks in Magic, 2 vols.
 Kellar, Magician's Tour.
 Gores, Visible Universe.

Alexander Brunton, 54 Hanover St., Edinburgh, Scotland.

James' Literary Remains, Boston, 1885.
 Farnham's Women and Her Era, 2 vols., 1870.
 Merkel's Law Encyclopædia.

Bryant & Douglas Bk. and Sta. Co., Kansas City, Mo.
 John E. Cook, Henry St. John.

Burns Magazine and Book Corporation, 70-86 W. Chippewa St., Buffalo, N. Y.

Waverley Novels, 12 vols., Croxley ed., ¾ leather.
Burrows Brothers Co., 633 Euclid Ave., Cleveland, O.
 Peter Parley's Pictorial History of the World.
 Three Generations of English Women, Lady Duff Gordon.

If I were King, a play.
 Autobiography of Lady Duff Gordon.
 Orchestral Instruments and What They Do, Mason.
 Encyclopædia Britannica, 11th ed, Cambridge, thin ed.
 O'Hart's Irish Pedigrees.
 O'Hart's Landed Gentry.

Pendergast's Cromwellian Settlement of Ireland.

Disraeli, Curiosities Literature, 4 vols., Osgood.

Ferara's Rome, 5 vols., special price.

Spalteholz, Anatomy, 3 vols.

Boswell's Johnson, 3 vols., octavo, Dent.

Pidgin's The Letter H.

Fishery's Pronunciation Latin, New England Pub. Co.

Henry James, Author of Baltrafo.

International Science Library, 16 vols., set.

Alex. Gunn's Journals and Letters, 2 vols., Whitney.

Strickland's Queens of Scotland.

Sarah Whitman's Hours of Life, poems.

Percy Fitzgerald's Life of David Garrick.

Merinee's Columbo, English.

Romance Tristram and Iseult, J. Bedier, Lippincott.

Sons of Oil, Wylie.

Hesper, the Home Spirit.

Hymns Historically Famous.

Shaw's Illuminating Old Mss., Pickering.

N. Drake's Shakespeare and His Time.

Thieme-Preusser's German Dictionary.

Ingleby's Century of Praise (or Prayse).

Tissot's Bible.

Tissot's Life of Christ.

Hancock's Complete Kano Jiu Jitsu.

Stalker's Men and Morals.

Jekyll's Old West Surry.

Lafcadio Hearn, any second-hand.

Haggard's Maiwa's Revenge, cloth.

Rowfant Club Publications.

McPherson's Mem. of Mrs. Jameson.

Burton's Arabian Nights, 17 vols.

Jane Austen's Mansfield Park, 3 vols., 1814.

Jane Austen's Pride and Prejudice, 3 vols., 1813.

Spencer's Falls of Niagara, Canada Geolog. Survey.

Pohl's Manual of Dancing Steps.

Greek New Testament.

Casanova (English).

James Hobbs, Wild Life in the Far West.

Mark Twain's Joan of Arc, Harper, 1896.

Williams and Packard, Gems of Penmanship.

Dale's Success and How to Reach It, Revell.

Science and Health, leather.

Schoolcraft's Indian Tribes, 6 vols.

Keary's A Doubting Heart, Macmillan.

Annals of the Four Masters.

Smythe's Our Inheritance in the Great Pyramid.

Dircks, H., Perpetum Mobile, 2 vols., Spon.

White, James, History of England to 1858, Routledge

Caldwell-Sites Co., Roanoke, Va.

Life of Mary Baker Eddy, Georgine Milne.

Callaghan & Company, Chicago, Ill.

Western Law Journal, vol. 8 of the series, vol. 3 new series, covering October, 1850, to October, 1857.

Campton & Co., 1316 Walnut St., Philadelphia, Pa.
 Life of Whittier, Sanborn.

Carnegie Library of Pittsburgh, Pittsburgh, Pa.
 Zimmern, Epic of Kings, Stories Retold from Firdusi, Holt; \$2.50; 5 copies.

Carson Pirie Scott & Company, Retail Book Section, Chicago, Ill.

Only a Coral Girl, Forde, pub. Harper.

Life of Sonja Kovoleski, A. C. Leffler, pub. Century.

C. N. Caspar Co., 454 East Water, Milwaukee, Wis.

Philbrick, Primary Union Speaker.

Ruffini, Doctor Antonio.

Maclaren, Cure of Souls.

George M. Chandler, 75 E. Van Buren St., Chicago.

Fulcher, Life of Gainsborough, about 1856.

Roses, Dutch Painters, vol. 1 or complete set of 4 vols.

Carlyle, French Revolution, 2 vols., illus. by Sullivan.
 Encyclopædia Britannica, 29 vols., cloth, Cambridge ed.; cheap set.

Burton, Lady, Life in Smyrna, Holy Land, etc.

Catullus, trans. by Burton.

Horace, trans. by Martin.

Stendhal, Red and Black.

Franklin, Works, Federal ed., 12 vols.

Jefferson, Works, Federal ed., 12 vols.

W. G. Chapman, 118 N. LaSalle St., Chicago.

Roberts, By the Marshes of Minas, Page.

Arthur H. Clark Co., Caxton Bldg., Cleveland, O.

Fernow, Brief History of Forestry.

Tiedeman, Unwritten Constitution of United States.

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Physical Review, vols. 1 to 15, inclusive, complete.

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Platt, Municipal Government in Liverpool, 1906.

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Alger, Poetry of Orient.

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Barr, Unchanging East, 2 vols.

Barry, Port Arthur, Monster Heroism.

Bashford, China; an Interpretation.

Bashford, China and Methodism.

Beals, China and Boxers.

O'er Ocean and Continents with Setting Sun, Marison.

Brewster, Evolution of New China.

Brooks, Under Allied Flags.

Brown, Sunday School Tour of Orient.

Browne, Far East and New America, 6 vols.

Butterworth, Traveller Tales of China.

Campbell, Wah Sing, Our Little Chinese Cousin.

Chadwick, People and Places Here and There, vol. 4 only.

Chinese; or, Conversations on Country and People of China.

Ching Ke-tung and Gray, Chinese Empire, Past and Present.

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Cleveland, Massacres of Christians by Heathen Chinese and Horrors of Boxers.

Conant, Wall Street and Country.

Cooper, Modernizing of Orient.

Curtis, Egypt, Burma and British Malaysia.

Davis, Leng Tao, Chinese Bible-Woman.

Dunbar's International Chinese Directory, 2 vols.

Eyster, Chinese Quaker.

Humboldt, History of Mexico.

Printed list of wants will be mailed on application.

Bartram, Observations on Travels from Pennsylvania to Onondaga, 1895.

John Clark Co., 1486 W. 35th St., Cleveland, O.

Catalogues issued by Small Arms Manufacturers before 1885.

Goss, Redemption of David Corson.

New International Encyclopedia, 1907 ed.

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Anything relating to small arms, rifles, pistols, etc.

Columbia University Press Bookstore, 2960 Broadway, New York.

Davies, Sir John, Poems ed., Grossart.

Irving S. Colwell, 99 Genesee St., Auburn, N. Y.

Mint Julep.

Encyclopædia Britannica and other cyclos. as new last eds.

Cornell Co-operative Society, Ithaca, N. Y.

Rackham's Book of Pictures, ed. Century Co.; state price and condition.

Cox Book Co., 47 W. 125th St., New York.

Jesus the Jew, Funk & Wagnalls Co.

Nettie Loring, Meek Wiffles.

Thinking Black, Dan Clifford.

Squire Finn, Holman Day.

Crist Book Shop, 411 Cedar St., St. Paul, Minn.

Medical Essays, Oliver Wendel Holmes.

Higher Accountancy, La Salle Extension.

Character Reading, Frosbroke.

Beating Back the Long Rides, A. Jening.

National Geographic Magazine, 1906 and earlier.

R. W. Crothers, 122 E. 19th St., New York.

Perry's American Church.

Ten Wild Geese, and Other Tales.

Dartmouth College Library, Hanover, N. H.

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DeWitt & Snelling, 1609 Telegraph Ave., Oakland, Cal.

Poems, John R. Ridge.

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Eau Claire Book & Stationery Co., Eau Claire, Wis.

Encyclopædia Britannica, 11th edition, heavy paper, any binding.

Eerdmans-Sevensma Co., 513-515 Eastern Ave., S. E., Grand Rapids, Mich.

Bethune's Lectures on Heidelberg Catechism.

Ridpath, History of the World; state ed.

Paul Elder & Co., 239 Grand Ave., San Francisco, Cal.

Chesterton's Browning and Tennyson.

Ten Years in Oregon, Being Travels and Adventures of Dr. E. White, compiled by Miss A. J. Allen.

Geo. Engelke, 855 N. Clark St., Chicago. [Cash.]

McMaster, J. B., Acquisition of Political, Social and Industrial Rights of Man in America.

Cook Book Epicurian.

Finney, Gospel Themes.

Finney, Systematic Theologies.

Mabel, St., Civilization Civilized.

T. H. Flood & Co., 214 W. Madison St., Chicago.

Corpus Juris Civilis, 3 vols., 1856.

Guthrie's Fourteenth Amendment.

Pingrey on Real Property, 2 vols.

Rice on Real Property, 2 vols.

Hammond's Blackstone.

Gardner's Institutes, 1860.

W. Y. Foote Co., University Block, Syracuse, N. Y.

Parkman, set.

Binnery's Theological Compend Improved.

Mile-stone Papers, D. Steele.

Book of Knowledge.

Stoddard's Lectures.

Lord's Beacon Lights of History.

Harvard Classics.

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Encyclopædia Britannica, 11th ed.
 Christian Theology, Cooke.
 Theiotes, Cooks.
 Ferguson's History Architecture, vol. 1.
 Trollope, Visit to Italy, vol. 2.
 Fichter's Popular Works, vol. 2.
 Burton's Description of Rome, vol. 2.
 A Step from the New World to the Old, vol. 2.
 Sneyd, Cyllene, vol. 1.
 Mathews, Series of Sermons, vol. 1.
 Technical Library, covering Architecture and Trades,
 either the Scranton Correspondence School or the
 American Technical School of Chicago.

Fowler Brothers, 747 S. Broadway, Los Angeles, Cal.
 Letters of Post Impressionists, Van Gogh.

Franklin Bookshop, 920 Walnut St., Philadelphia, Pa.
 Life of Matthew Lyon, author unknown.
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 Gottlob, Technologie des Kautschucks.

D. S. Gage, Fulton, Missouri.

Britton and Brown's Illustrated Flora of the N. E.,
 U. S.

Wm. J. Gerhard, 2005 Brandywine St., Philadelphia.

Genealogies or Works relating to Brier, Calvin,
 Eichler, Flack, Holbrook, Houser, Messinger (Mes-
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 Auk, 1900 to date.
 Smithsonian Miscellaneous Collections, vols. 2, 10,
 29, 34.
 U. S. Nat. Museum Bulletin, 19, 24, 29, 31, 49.
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 vols. 1 to 9.
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C. Gerhardt, 25 W. 42d St., New York.

Century Library of Music, 20 vols.
 Psychological Inquiries, 1854.
 Médecin du xviii Siecle, Trouchin.
 Book of Knowledge.
 Historical Virginia Homes and Churches.

The J. K. Gill Company, Portland, Ore.

Son of Mary Bethel; 50 cents.

Gittman's Book Shop, 375 King St., Charleston, S. C.

Sir Mortimer, Mary Johnson.
 Osceola, The Seminole Chief.
 Chimmy Fadden.
 Rutledge.
 Southwest, by a Yankee.
 Drake, Miss Jeanie, In Old St. Stephen's.
 St. Francis of Assisi, Letters.

Goodspeed's Book Shop, 5A Park St., Boston, Mass.

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 Clement, Life Charlotte Cushman, large paper.
 Kropotkin, Mutual Aid.
 Nicolay and Hay, Lincoln, old ed.
 Book of Knowledge.
 Chesterfield's Letters.
 Cole, Microcosm, Poem, Ca., 1860.
 Dexter, England and Holland of Pilgrims.
 Draper, Kings Mountain and Heroes, 1881.
 Fictional Rambles Around Boston.
 Fitzhugh, Cannibals All, Richmond, 1856.
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 Woodbury, L. A., History Medicine in Haverhill.
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 Lists of genealogy and town history, with prices.

G. C. Gue, Hempstead, N. Y. [Cash.]

American Turf Register and Sporting Magazine, un-
 bound, vol. 9, nos. 4, 6, 7, 8, 12; April, June, July,
 August, December, 1838; also other single nos,
 or vols.

Hall's Book Shop, 384 Boylston St., Boston, Mass.

Chrysotile Asbestos, pub. Dept. of Mines, Canada.

Harper & Brothers, Franklin Square, New York.

Everyday Religion Sermons, Dr. Talmage.
 Old Wells Dug Out.
 Fishing Too Near Shore.
 Descendants of George Little who came to Newbury,
 Mass., in 1640, pub. George Thomas Little, of
 Auburn, Me., in 1882; book of about 620 pages.

Harrison Company, Atlanta, Ga.

May's Ribs of the Law.

M. C. B. Hart, 255 W. 112th St., New York.

Currier and Ives, American Views.
 Currier and Ives, Racing and Sporting Prints.
 Views, American, engraved or lithographed.
 N. Y. City Lithographs, Hotels, Churches or Business
 Buildings.
 N. Y. City Real Estate Sales Maps or Notices before
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 Old Sheet Music, before 1875, with American views,
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 N. Y. City Directories, Guide Books before 1860.
 N. Y. City Pamphlets.

Robert H. Hay, 1527 Irwin Ave., Pittsburgh, Pa.

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 A Rill from the Town Pump, London, 1857.
 Ships in the Mist, Lucy Larcom, Boston, 1859.
 Mate of the Daylight, Jewett, Boston, 1883.
 Any titles by Hawthorne before 1850.

L. B. Herr & Son, Lancaster, Pa.

New Grub Street, George Gissing, second-hand copy

Ernst Hertzberg & Sons, 703 Schiller Bldg., Chicago.

O. Henry, Manuscript edition.
 Field, Japan paper.
 Mark Twain, Autograph edition.
 Burns, Gebbie imprint.

E. Higgins Co., 138 Monroe Ave., Grand Rapids, Mich

Thompson, Hand of God in American History.
 Marriott, The Davenport.

Walter M. Hill, 831 Marshall Field Bldg., Chicago.

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 Life of Baron Larrey.

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 Illustrated Flora of the Northern United States, etc., Britton & Brown, 3 vols., Scribner, 1896.
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Works of Andrew McGill.
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J. L. Hitchcock, 1010 Powell St., San Francisco, Cal. [Cash.]

Bigfoot, Fore and Aft, Boston, 1871.
 Gilbert, Trade and Currency in Early Oregon.
 Hernisz, Guide to Conversation, English and Chinese.
 Perry, Thrilling Adventures of a New Englander.
 Probus, The Texan Revolution.
 Root, The Overland Stage to California.

Hochschild, Kohn & Co., Baltimore, Md.

Documents in Evidence.
 The Letters of Jane Welsh to Carlyle.

Wm. B. Hodby's Olde Booke Shoppe, 624 Penn Ave., Pittsburgh, Pa.

Were-Wolves, Baring Gould.
 Any vol. of Poems by Pierre Lowys.

Holmes Book Co., 333 S. Main St., Los Angeles, Cal.

Armies of India, Painted by Major A. C. Lovett,
 Text by Major A. F. MacMunn, D.S.D., pub. by A. C. Black.
 Ray's Arithmetic, Third Part, with Key.
 Morals and Dogma, Albert Pike, Any ed.
 Dweller on Two Planets, Phyllos.

J. P. Horn & Co., 1001 Chestnut St., Philadelphia.

Homer's Iliad, trans. by Alexander Pope.
 Harvard Classics, 1/2 morocco.
 Encyclopedia Britannica, 11th ed., thin paper.

J. B. Hulst, 1049 Bates St., Grand Rapids, Mich.

Dean Alford, Greek New Testament, with notes, state condition.

Paul Hunter, 401 1/2 Church St., Nashville, Tenn.

Lewis, When Men Grew Tall, cheap edition.
 Sargeant's Standard Speaker.
 Putney's Law Library, 13 vols., sheep.
 Henderson's Stonewall Jackson, cheap edition.
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 Strong's or Young's Concordance of the Bible, late editions.

Campaign in Mexico.

Bryant's What Pictures to see in America.

Book of Knowledge, cloth binding.

Major Jones' Courtship, cheap edition.

Stoddard Lectures, 15 vols., 1/2 leather.

Burgess, The Bible in Shakespeare.

American Book Prices, 1910 to date.

Lord's Beacon Lights of History, 15 vols., cloth.

Murphy's Tacitus, 6 vols.

Tom Sawyer, old quarto edition.

Hasting's Bible Dictionary, 1 vol. ed.

Smith's Bible Dictionary, cloth ed.

New International Encyclopedia, thin paper, cloth binding.

Belle Boyd, The Spy.

Hunter & Co., Inc., 639 E. Broad St., Richmond, Va.

Encyclopaedia Britannica, flexible green sheepskin full leather, 11th edition.

H. R. Hunting Co., Besse Place, Springfield, Mass.

Dillon, Leader.

Gates, Plow Woman.

Gilder, Autobiography of a Tomboy.

Grant, Average Man.

Circular Study.

Filigree Ball.

Hale, Susan's Escort.

Harris, Gabriel Tolliver.

Horning, Denis Dent.

Martin, His Courtship.

Matthews, Confident Tomorrow.

A. J. Huston, 92 Exchange St., Portland, Me.

Rose, Principles of Design.

Broifnart, Glaze Coloring.

Pottery of the Far East.

Munsterberg, Principles of Art Education.

Johnson, Lionel, Poetical Works.

G. A. Jackson, 8 Pemberton Sq., Boston, Mass.

Neill Catalogue of Prints sold at Anderson's, Mar., 1910; unpriced will answer.

Lossing's War, 1812.

Smith's British Mezzotints.

E. W. Johnson, 10 W. 28th St., New York.

Dramatic Works of Etheredge, Cowley, Benham.

Oldham, Blar, Dyer, Shadwell, in one or more vols.

Blar-Dyer, Shadwell, 1 or more vols.

Salaman and Absel, trans. Fitzgerald.

Artemus Ward, His Book.

Burton's Arabian Nights, cheapest ed.

Johnson's Bookstore, 391 Main St., Springfield, Mass.

Encyclopedia Britannica, Sears-Roebuck ed., brown sheep binding.

Book of Knowledge.

E. P. Judd Co., Drawer 210A, New Haven, Conn.

History In Rhymes and Jingles.

Book of Daniel Drew, Doubleday.

Arnold, Matthew, After Death in Arabia.

Rives, H. E., Kingdom of Slender Swords, reprint ed.

Kaufmann's, 5th Ave., Smithfield and Diamond Sts., Pittsburgh, Pa.

The New Republic, Wm. H. Mallock.

Roman of the Nineteenth Century, Mallock.

Tristram Lacy, Mallock.

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Bounty Boy, E. T. Bullen, pub. J. B. Lippincott & Co.

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Diary of a Forty-niner.

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Journal of Geography, vols. 1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 11, 12, 1902-1914.

Edward E. Levi, 1017 Liberty Ave., Pittsburgh, Pa.

Crockett, Black Douglass.

Poulsen, V. A., Botanical Micro-Chemistry.

Library of Congress, Washington, D. C.

Brown, David W., Commercial Power of Congress, N. Y., G. P. Putnam's Sons.

Library of McGill University, Montreal, Canada.

Böhm-Bawerk, E. von, The Positive Theory of Capital, trans. by W. Smart, Macmillan, 1891.

N. Liebschutz, 226 West Jefferson St., Louisville, Ky.

Malynes, History of the Ancient Law Merchant.

Genealogy of Tuttle Family.

Little, Brown & Co., 34 Beacon St., Boston.

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English Journal, Feb., 1912, and Mar., 1912.
Playground, Sept. and Dec., 1907; March, 1908.

Lowdermilk & Co., Washington, D. C.
Davis, History of Davis Family, 1888.
Monk Knight of St. John.
DeSmet, Oregon Missions and Travels Over Rocky Mountains.
Michaelis, Portuguese and English Dictionary.
Pitman, Trials for Treason at Indianapolis.
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Lowman & Hanford Co., Seattle, Wash.
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Riley, An Old Sweetheart of Mine, Bobbs-Merrill Co.,
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National Geographic Magazine, Dec., 1915.
Independent, Feb. 7, 1916.

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Aubrey, Thomas, Travels in America, 1789.
Argensola, Discovery and Conquest of the Philippines,
1708.
Ashe, Thomas, Travels in America, London, 1808.
Hartram, John, Travels, London, 1751.
Bartram, Wm., Travels, Phila., 1791.
Beechey, Capt., Voyage to the Pacific, 1832.
Beltrami, G. C., Pilgrimage in Europe and America,
London, 1828.
Bibliophile Society, Maj. Andre's Journal.
Blennerhassett Papers, Cin., 1864.
Dow's Composition.

Noah Farnham Morrison, 314 W. Jersey St., Elizabeth, N. J.

Reynolds, Genealogy by Mrs. J. A. Wight, 1905.
Reynolds, Genealogy by T. A. Reynolds, Phila., 1903.
Essays of Addison, pub. by Chesterfield Soc. of N. Y.
Wilbores in America, John H. Wilbor, St. Paul, 1907.
Holland Society Year Book, 1894.
History of Hanover Township, Plumb, Wilkes-Barre,
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Gordon, Remarks on National Defence, London, 1853.

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Corelli, M., Everlasting Life.
Whitman's Leaves of Grass, Small, Maynard & Co., 1905.
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Richmond During the War, by a Richmond Lady, 1867.

Stone, W., Border Wars, N. Y., 1900, Fowler pub.
Foster, J. O., Life of Mrs. Maggie Van Cott, 1872.
Bango, N., Life of Garretson, N. Y., 1832.
Hale, Mrs. S. J., Northwood.
Sherman, H., Slavery in the U. S., Hartford, 1858.

Robson & Adey, Schenectady, N. Y.
Cleek, The Man of the Forty Faces, Hanshaw.

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The York Road, Old and New, Phila., 1892.
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Burns, in 4 vols., pub. E. Jack, London, 1897.
Harper's Mag., Jan., 1867.
Haggard's Brethren.
Ethan Allen's Washington on the Revolution (a Drama).

J. C. Sickley, Poughkeepsie, New York.
Wheatley, Samuel Pepys and the World he Lived In.
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Machiavelli, Works, 4 vols., London, 1775.
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Colonial Homes of Philadelphia, Lippincott, 1912.

State University of Iowa, Iowa City.
U. S. Public Health Reports, vol. 25, 1910; vol. 29,
pt. 1, 1914.

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New York.
Kluge, Die Schrift der Mykenier, Cöthen, 1897.
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Aeschylus, Aldus ed., Florence, 1518.
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Russell, F., Explorations in Far North, 1898.
Brugmann, Lurze vergleichende Grammatik.
Thumb, Handbuch des Sanskrits.
Streitberg, Urgermanische Grammatik.
Blickling, Homilies (Early Eng. Text Soc'y).
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History Teachers' Magazine, June, 1913.
Kindergarten Magazine, January, 1913.
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American Philosophical Society Proceedings, vols. 1
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No. 83. IN THE MATTER OF "SOCIEDAD INTERNACIONAL DE EDITORES LIMITED," a body corporate having its Head Office at the City of Montreal,
(IN LIQUIDATION)

CALL FOR TENDERS FOR STOCK

NOTICE is hereby given that under the authority of a judgment of the Superior Court, rendered at Montreal on the 2nd. day of December, 1916, the undersigned will receive tenders for the purchase of the whole or any part of the stock in trade, unbound books, plates, etc., of the above named company, which are principally stored in the cities of New York, Boston, London (England), and Edinburgh (Scotland).

The tenders shall be addressed in a registered cover to the undersigned and shall be accompanied with a certified cheque for a sum equal to ten per cent (10%) of the amount of the bid, payable at par Montreal.

All stock purchased is deliverable at the place where it is situated and in the condition that it is at the date of delivery and is subject to payment by bank acceptance Montreal funds against bill of lading, or, as the case may be, balance of cash on delivery.

All tenders must be received by the undersigned, at his office, on or before the first of February, 1917, and must specifically set out in detail the portion of the stock for which the tender is made.

The liquidator shall not be bound to accept the highest or any of the tenders received and all payments, with tenders, unaccepted will be returned forthwith. The deposit of 10% made by intending purchaser shall be forfeited to the undersigned in the event of his failing to take delivery and pay the balance in cash within ten days after receipt of a notification of acceptance of tender.

Notification of acceptance of tenders, or return of deposits, need not be made by the liquidator prior to the 15th of March, 1917.

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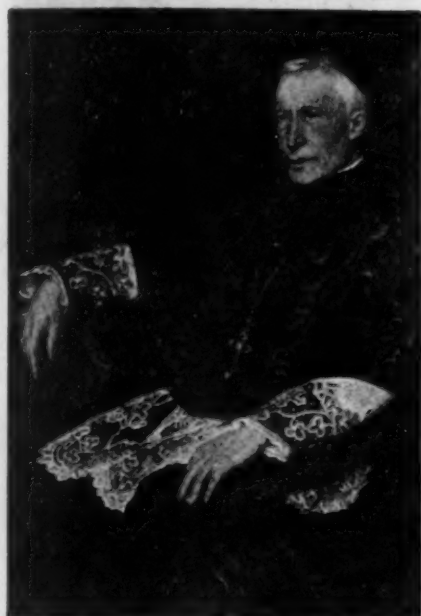
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